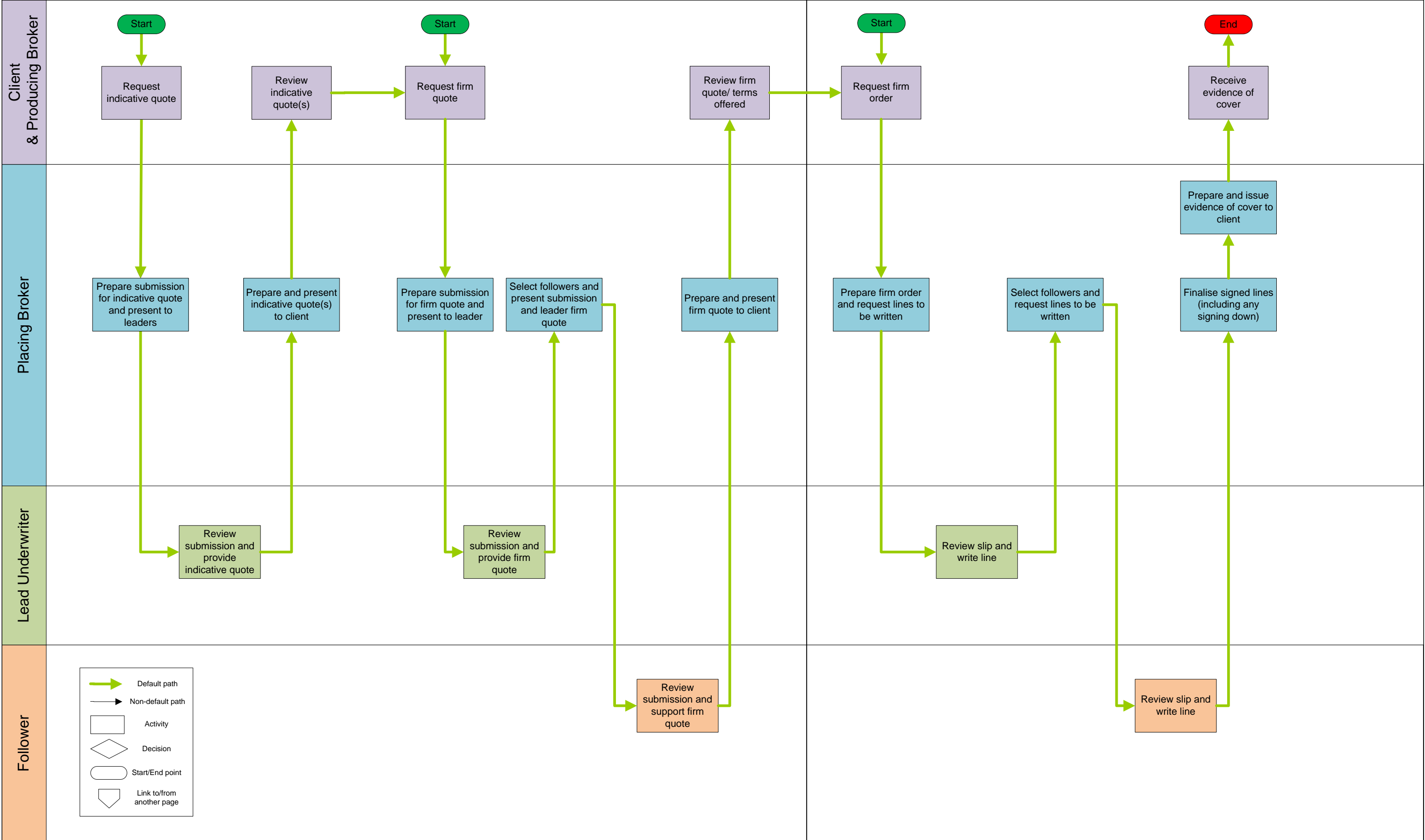


1. Quotation (Pre-Bind) Stage

2. Firm Order/Bind Stage



1.0 - Placing process – Quotation Stage (includes: submission, indicative quote and firm quote)

